



DSA (DEREK SMITH & ASSOCIATES)
PETROLEUM CONSULTANCY SERVICES LIMITED
"Empowering Energy Innovation"

2026

TRUSTED BY:



PERENCO



An aerial view of a large offshore oil rig in the ocean at sunset. The rig's yellow and white structure is silhouetted against the bright, hazy sky. The sun is low on the horizon, creating a strong glow and long shadows. The ocean surface is textured with small waves.

50 YEARS & BEYOND

"Empowering Energy Innovation"



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EXECUTIVE SUMMARY

Derek Smith and Associates Petroleum Consultancy Services Ltd. (DSAPCSL) is a leading consultancy firm dedicated to navigating businesses, both small and large, through the complexities of the energy sector. With a team of seasoned professionals, we bring deep industry knowledge and technical expertise to every project, delivering tailored solutions that align with each client's unique goals.

Beyond the energy sector, DSAPCSL offers specialized recruitment services designed to meet the evolving staffing needs of companies across various industries and locations - we leverage our expertise and extensive network to connect businesses with top-tier talent, ensuring they have the right people to drive success.

Bringing ideas and innovation
to life through technology



CHAIRMAN'S MESSAGE



DEREK SMITH

Chairman/Founder

DSAPCSL

“

For over forty-nine years, DSAPCSL has proudly served the Upstream Energy sector, providing high-caliber professionals to support the evolving needs of the Oil and Gas industry. Throughout this time, we have recognized the importance of continuously evolving to remain competitive, relevant, and impactful. As a result, we have strategically expanded our capabilities to become a more holistic service provider within the Energy industry. In addition to our longstanding expertise in supplying Geologists (Operations and Wellsite), Geophysicists, and Engineers across various disciplines (Petroleum, Reservoir, Facilities, and Mechanical), we now also offer skilled professionals in Data Management Solutions- an essential, IT-driven function. Furthermore, we provide a range of qualified Administrative Personnel who bring valuable support to the broader energy sector.

Your continued trust in DSAPCSL has been instrumental in driving our growth and sharpening our expertise. We remain committed to delivering excellence, adapting to industry demands, and exceeding expectations as we move forward together.

”

OUR CORE PRINCIPLES

1

To provide a comprehensive range of energy professionals who are knowledgeable, capable, and aligned with our clients' expectations and industry demands.

2

To maintain an open medium of communication with our clients, ensuring their expectations and requirements are met safely, on time, within scope and within budget.

3

To select professionals in accordance with a strict Code of Ethics, ensuring they are competent, capable, and aligned with our company's high standards.

4

To continuously upgrade and update our systems and procedures, with technological advancement in the Energy Sector, today, tomorrow and beyond.

001

Grounded in Integrity. Powered by Innovation. Committed to Energy Excellence.

Vision



To be the leading provider of top-tier professionals and holistic solutions to the Upstream Energy sector, continuously evolving to meet the dynamic needs of the industry.

Mission



Our mission is to be a trusted partner to the Upstream Energy sector by providing highly qualified professionals across a range of specialized fields. We are committed to continually evolving our offerings to meet the changing demands of the industry, ensuring that our clients receive innovative and reliable solutions. With a focus on building long-term relationships, we strive to empower our clients' success, fostering mutual growth and delivering exceptional service, every step of the way.

ABOUT US



Derek Smith & Associates is a proven leader in consultancy solutions in the Oil & Gas sector. We specialize in providing highly skilled consultants across both short- and long-term contracts, ensuring seamless support for operational excellence.

Based on the Caribbean Island of Trinidad and Tobago, DSAPCSL has established a strong presence locally, across the Caribbean, and within the African and American regions. Our team of specialists is equipped to support you from project commissioning to successful completion, delivering tailored On-the-Job Training to enhance your team's capabilities.

We operate across six core divisions:

- Petroleum Services;
- Drilling Services;
- Field Operations;
- Economic Analysis;
- Integrated Reservoir Studies;
- Consultancy Services.

In addition, we provide expert support to both small and large exploration and production companies in the following areas:

- Guidance and assistance with initial license applications;
- Design and management of comprehensive drilling programmes;
- Review and audit of geological, engineering, and economic studies related to oilfield projects.

OUR SERVICES

CONSULTANCY

DSAPCSL offers innovative, safe, and environmentally-friendly solutions for both traditional oil and gas exploration and production, as well as renewable energy projects. Our consultancy services are designed to meet the diverse needs of our clients, from small exploration companies to large energy corporations.

OIL & GAS

From initial license applications to the construction and management of ambitious drilling programs, we assist companies at every stage of exploration and production. We also provide thorough reviews and audits of geological, engineering, and economic studies, ensuring optimal project performance.

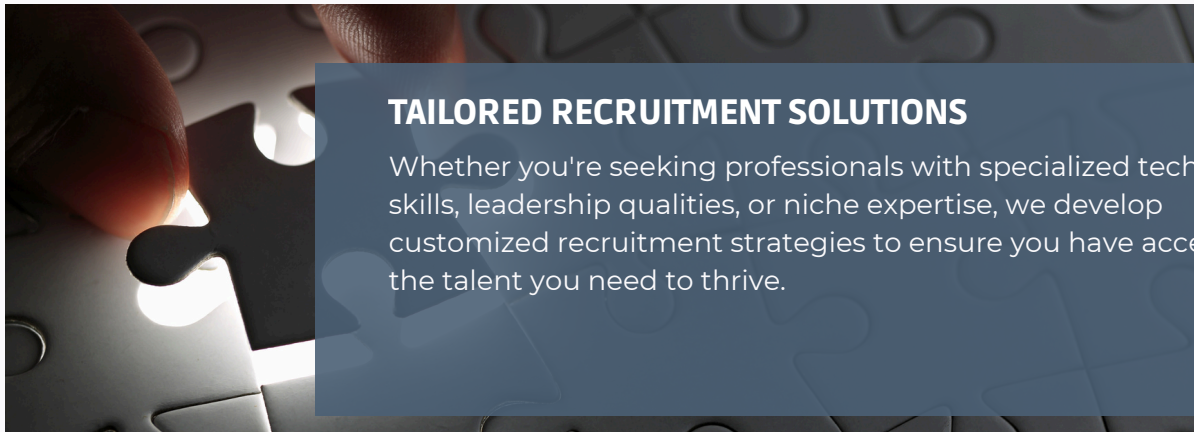
RENEWABLE ENERGY

Our consultancy extends to the renewable energy sector, where we support companies in the adoption and integration of sustainable energy solutions, fostering a transition to cleaner energy sources.

OUR SERVICES CONT'D

RECRUITMENT

At DSAPCSL, our specialized recruitment services extend beyond the energy sector to meet the diverse staffing needs of companies across various industries and locations. Whether you're in the technology, finance, healthcare, manufacturing, or any other industry, we have the expertise and resources to help you identify and attract top talent.



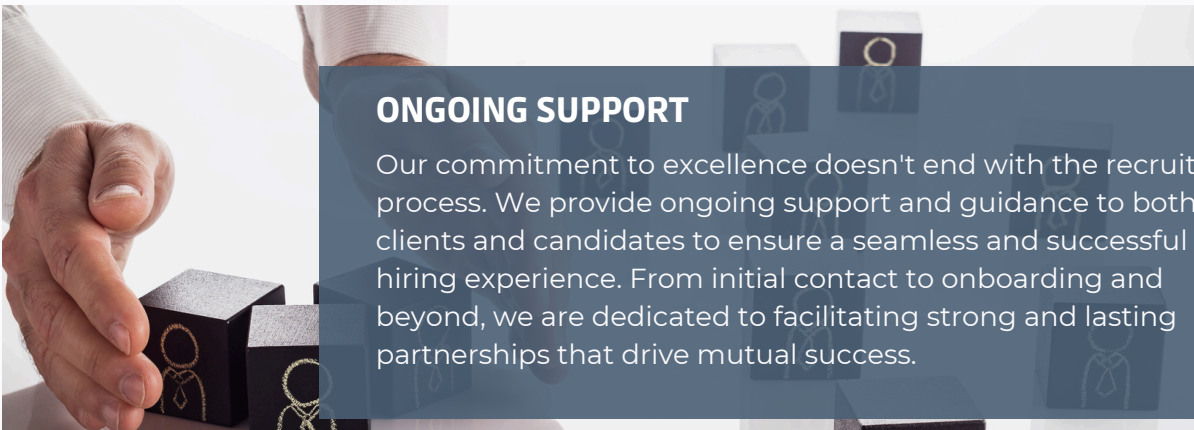
TAILORED RECRUITMENT SOLUTIONS

Whether you're seeking professionals with specialized technical skills, leadership qualities, or niche expertise, we develop customized recruitment strategies to ensure you have access to the talent you need to thrive.



COMPREHENSIVE CANDIDATE SCREENING

Our recruitment process includes comprehensive candidate screening to ensure that only the most qualified individuals are presented to you. We evaluate candidates based on their skills, experience, qualifications, and cultural fit to ensure they meet your specific requirements and contribute positively to your organization.



ONGOING SUPPORT

Our commitment to excellence doesn't end with the recruitment process. We provide ongoing support and guidance to both clients and candidates to ensure a seamless and successful hiring experience. From initial contact to onboarding and beyond, we are dedicated to facilitating strong and lasting partnerships that drive mutual success.

OUR CORE AREAS

We employ strategic thinking and vision, backed with traditional engineering and geoscience skills, to support international petroleum companies throughout the complete asset lifecycle in the industry.

Our highly skilled professionals possess backgrounds in the following areas:

01 PETROLEUM SERVICES

- Well and Reservoir Management
- Field Management
- Consultancy Services
- Well Log Analysis
- Well Performance Analysis
- Workover Programming
- Post-workover Studies

02 DRILLING SERVICES

- Riser-less Mud Recovery (RMR) Support of Operations
- Preparation of Pressure Profile
- Preparation of Mud Programs
- Preparation of Casing Programs
- Preparation of Ministry of Energy Forms
- Monitoring Drilling Progress against Forecast

03 FIELD OPERATIONS

- Well-site Geologist
- Operations Geologist
- Monitoring of Drilling Progress Against Forecast
- “Quick-look” Log Analysis at the Well Site
- Exploration Analysis of Farm-out Blocks using Seismic Data
- Post Development Studies

04 ECONOMIC ANALYSIS

- Economic Analysis of proposals and projects
- Preparation of bids for farm-outs and lease operatorships
- Preparation and review of financial proposals for petroleum projects

05 INTEGRATED RESERVOIR STUDIES

Single Wells, Groups of Wells and Whole Fields to provide the client with

- Environment of Deposition
- Structural and Tectonic History
- Reservoir Description and Characterization
- Prospective Recompilations, Drilling Locations and Enhanced Oil

OUR DIRECTORS



Derek Smith

Derek Smith is a qualified geologist with forty-nine years of experience and currently serves as Executive Chairman of Derek Smith and Associates Petroleum Consultancy Services Limited (DSAPCSL), formerly Professional Petroleum Services Limited (PPSL). He spent eighteen years at Trintoc/ Petrotrin, building a strong foundation in the energy industry before launching his consultancy.

A seasoned energy consultant and entrepreneur, Mr. Smith has established three successful companies in Trinidad and Tobago and recently expanded into Guyana with SESL Inc. He works closely with executives across sectors to deliver strategic, integrated solutions.

Mr. Smith is active in several industry and civic organizations, including the Energy Chamber, TAPS, and the Geological Society of Trinidad & Tobago, where he is a founding member and Past President. He is also a former President of the Rotary Club of San Fernando-South, a founding member of the Local Content Chamber of Trinidad and Tobago, and has served as a Director on the Board of the South West Regional Health Authority (SWRHA).



Justin Smith

Mr. Justin Wendell Smith has known DSAPCSL and its predecessor company, Professional Petroleum Services Ltd. from the ground up. He is a Senior Operations and Well Planning Geologist with 20+ years international experience in the energy industry, working for a major operator on high profile projects in Trinidad, Canada and Norway. Experienced and easily adaptable in working in multi-disciplinary and cross functional teams particularly across the subsurface and drilling/wells functions. He has a comprehensive knowledge of the full life cycle of the well, both on and offshore, from exploration, appraisal, development and production through to the final stage of plug and abandonment, having worked on every single stage throughout his career. Key strengths include well trajectory planning, offset well analysis, subsurface risk identification and mitigation, data acquisition planning, pore pressure and wellbore stability planning and prediction, well execution and plug and abandonment.

PROJECTS

The National Gas Company of Trinidad and Tobago (NGC)

HERITAGE PROJECT:

Specialist Petroleum Consultancy Services

- Subsurface Study of the Southern Basin of Trinidad

Heritage Petroleum Company Limited

- Drilling & Workover Management & Supervision Services
 - Geologist
- Drilling Superintendent
 - Company Men
- Logistics Supervisor
 - Feasibility Studies

BPTT

WELLSITE GEOLOGIST CONTRACT

- 2005 - 2019 - Serrette Project, EMZ Area, Trinidad

EOG Resources Trinidad

WELLSITE GEOLOGIST CONTRACT

- Osprey A and B Well Program
- East Coast Drilling Campaign

Atlantic LNG

February 2023

- Feasibility Studies
- Environmental Certificate
- Subsurface Assessment for Disposal Well

PROJECTS

Development Finance Limited

- Presented a seminar on Petrotrin's farmouts and lease operatorships.
- Reviewed draft contracts on farmouts and lease operatorships.

Mora Oil Ventures Ltd

- Provided reserves evaluations of one of Petrotrin's active farm-outs.

AMOCO Trinidad Oil Company

- Provided contract operations and well site geologist.
- Reservoir Analysis of Teak and Pouli Reservoirs.

Lease Operations Ltd (LOL)

- Provided geological and reservoir engineering study of three (3) active lease operator-ships.
- Preliminary evaluation of two lease operator-ships.

TEXACO TRINIDAD INC

- Surveyed opportunities for steam flooding
- Recruitment of Senior Management Personnel.

PROJECTS

Tucker Group of Companies

- Deliverability study of gas wells in an offshore field.
- Post evaluation of seventeen (17) gravel pack jobs on an offshore platform.

Skinner Marine Operations Limited

- Provided reserves evaluations of one of Petrotrin's active farm-outs.
- Technical evaluation of a lease operatorship.

CUPET (Union Cuba Petroleo)

- Evaluated three (3) oil leases in Cuba on behalf of WSPCL and CUPET

Trinmar Limited

- Management review and proposal of Trinmar's Operation with Ernst & Young
- Recruited managerial & technical staff.
- Provided reservoir engineers for reserves documentation study.
- Provided Wellsite and Operations Geologists.

Well Services Petroleum Company Limited

- Preliminary evaluation of two (2) farm-outs

N.N.P.C.- Nigeria National Petroleum Company

- Gas Optimization Proposal with ACES, Eric Williams and T-Log.

REFERENCES

● Lease Operators Ltd

Mr. Anthony Brash
Managing Director
Field Road #3, Siparia
Erin Road, Palo Seco
Tel: (868) 649-4416 / 4475
Email: anthonybrash@yahoo.com

● ACES

Mr. Anthony Paul
Chairman
110, 8th Street, Barataria
Tel: (868) 620-6336
Email: tonylpaul@gmail.com

● Mr. Neil Lewis

Former External Affairs Manager- EOG Resources
Port of Spain
Tel: 714-5423

● Mr. Alan de La Bastide

Former NWD Manager- bp Trinidad and Tobago
Tel: (868) 460-0632

COMMENDATION

Mr Smith's career at Trinmar SBU, spanned 12 years of unbroken service - 1982 to 1994. He was seconded to Trinmar SBU, by Trintoc - the National oil company of Trinidad and Tobago. Trinmar was a Joint Venture of: Trintoc; Trintopec & Texaco.

During these 12 years at TRINMAR SBU, Mr Smith did many field studies on various areas of TRINMAR's Leases. As an Exploration Geologist, Mr Smith would have had the job of using Well and Seismic Data, in regional studies, to explore for new reserves.

One of his many studies, was GPE 361, which was an area, identified by Mr Smith, north of TRINMAR's, Soldado Main Field. GPE 361 identified new reserves in this area, which Mr Smith named, North Main Field. It was because of this study that Mr Smith received a Commendation from Mr. Jim Huber, President of Texaco, a Joint Venture Partner of Trinmar. (Refer to : Attachment)

What is unique about this Commendation, is that there were two areas identified, by Mr Smith, for drilling, in GPE 361. The records would show that first area, identified, where the "Partner Company" - Texaco - requested more discussion at a future Technical Subcommittee meeting, turned out to be one of TRINMAR's largest proven reserves. In the other area, North Main Field, the wells drilled were all successful, and are still producing, up to today.

Mr Smith's work in other parts of TRINMAR's Leases, also proved successful in West Soldado, as well as in North Soldado.

Mr Smith applied for "Early Retirement" from Petrotrin, in 1994, and was asked to do a Regional Study, before he left the job as Chief Geologist (Ag.). This report is still outstanding up to the present.

From 1994 to TODAY, Mr Smith ran his two successful consulting companies: Professional Petroleum Services Limited (PPSL) - From 1994 to 2013 - and Derek Smith & Associates Petroleum Consultancy Services Limited (DSAPCSL) From 2009 to Present. Both companies had Successful Overseas Assignments, in Cuba (Cupet); Nigeria (NNPC); Colombia (CNOC); and Venezuela (PDVSA).

TEXACO TRINIDAD, INC.
(INCORPORATED IN DELAWARE, USA)



POINTE-A-PIERRE
TRINIDAD AND TOBAGO
WEST INDIES

TX-07/85

April 22, 1985.

NORTH MAIN FIELD - AN EXPLORATION
REVIEW (GPE-361)

Mr. K.M. Birchwood,
General Manager,
Trinmar Limited,
POINT FORTIN.

Dear Sir,

With reference to your recently submitted North Main Field (GPE-361) report, Textrin cannot support the recommended location F/7/IB-17 because we are unable to assess the viability of the proposal based on the data submitted. We will take the opportunity to discuss it further at the Technical Meeting to be held on Tuesday, April 23.

We commend Mr. Smith on the success of the North Main Field development drilling based upon his work reflected in GPE-361 and subsequently.

Yours faithfully,
TEXACO TRINIDAD, INC.


J.R. HUBER

JF/jfr

cc: Mr. W.F. James, Trintoc
Mr. G.L. Lewis, Trinidad-Tesoro

TRINMAR LIMITED			
Date Rec'd 23 APR 1985			
	Info.	Act.	Date
G. M.	RKE		28/4
O. S.	RH		24/4
T. S.			
SPA			
C. A.			
CPE	✓	UC	Apr 24
C. G.	✓	UC	Apr. 25
C. E.			
M. C.			
File			

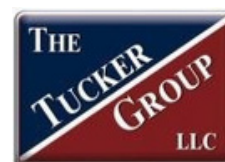
OUR CLIENTS



BG TRINIDAD
& TOBAGO



Trinidad and Tobago



OUR CLIENTS CONT'D



Schlumberger





GET IN TOUCH



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TRINIDAD AND TOBAGO



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NORWAY



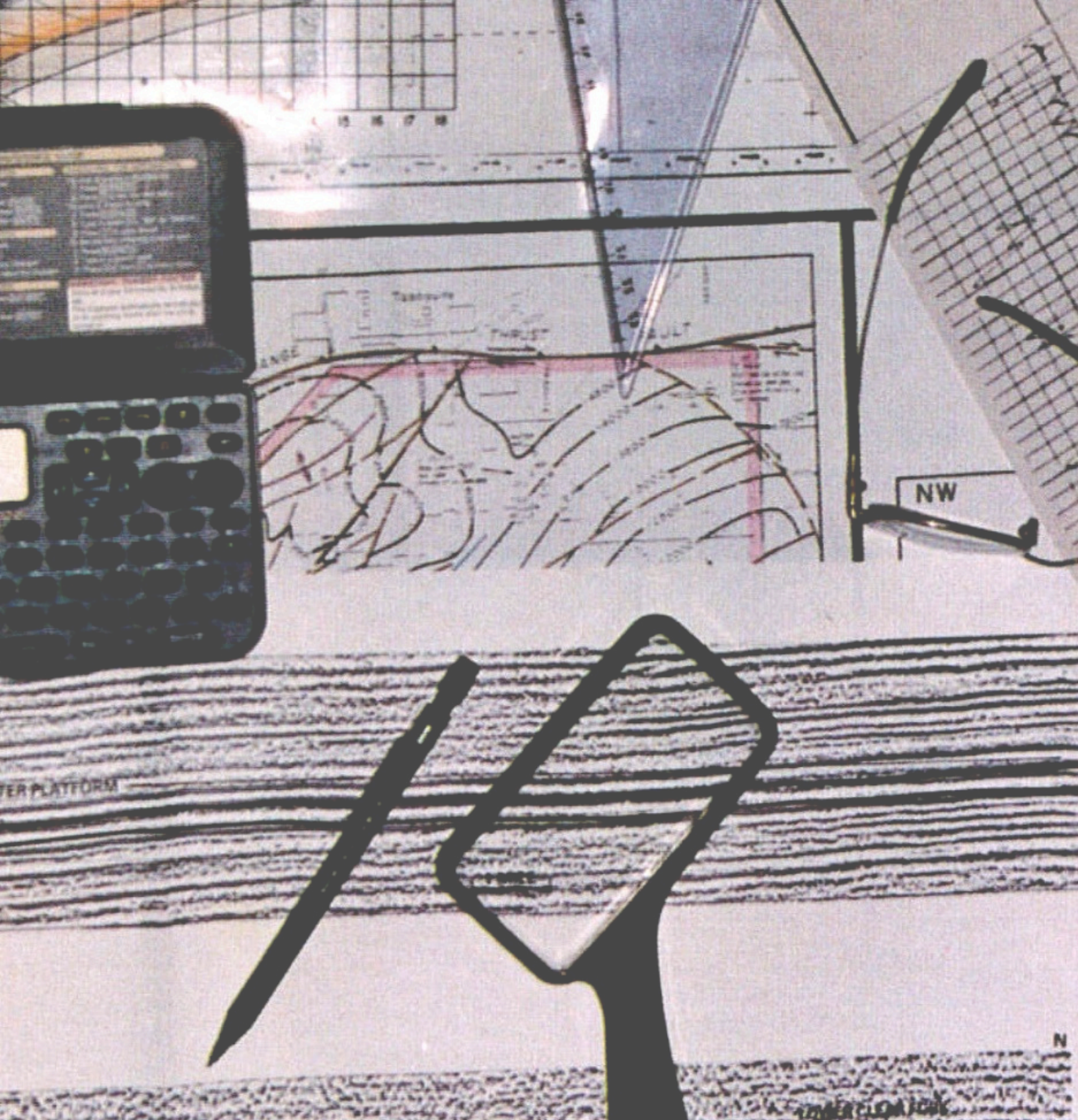
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